

Michael Burke
IBIS Airlines™
Vice President Sales

Michael Burke is Vice President of Sales for IBIS Airlines™, a privately held national airline company based on a disruptive business model that will fly large planes, offer the flying public deeply discounted fares, make quality customer service a top priority and operate several unique revenue centers that ensure continued low fares for an underserved population of fliers.

Burke brings twenty-five years of senior leadership experience in sales, operations, and business development. He has been focused on building and managing high performance sales organizations across the telecommunications, consumer goods, retail, manufacturing and aviation industries. Burke is a highly respected leader who maintains a commitment to professional development and diversity in the workplace.

In his current role with IBIS Airlines™, Burke is responsible for global sales and strategic client relations across the America's IBIS Airlines™ markets. Additionally, he serves as a strategic advisor to the executive team on a global scale, working to ensure consistent execution across the geographic regions, as well as developing a set of consistent processes, programs, and roles that will eliminate redundancies and increase growth potential for the company.

Prior to joining IBIS Airlines™, Burke served as the VP of Sales for TB Enterprises, a global consulting partner, achieving consistent year-over-year sales growth throughout his five year tenure. He was instrumental in developing new approaches to capture critical market transitions, strengthening relationships with some of TB Enterprises most important partners, and implementing high-level customer centric adoption with midmarket customers.

Burke holds a Bachelor of Business Administration degree from Brenau University. He enjoys spending time with his family and is an avid golfer.